



Employment Opportunity

GMCU is a regional member-owned credit union based in the Goulburn Valley, with its main office located in Shepparton, Victoria. GMCU is for purpose. We are here to make life better for our members and communities that aims to “Unleash Your Possible” and helping them realise their dreams. We are here to serve them, to genuinely get to know them and seek to support them with financial services and products that meet their needs.

BRANCH MANAGER – KILMORE, Permanent Full-time

About the Role

The Branch Manager will play a lead role in driving portfolio and lending growth, building deep member relationships, delivering holistic solutions to meet members financial needs and consistently delivering on our purpose. The core focus of the role is to drive lending growth through sales and member acquisition strategies whilst maintaining quality referral partner relationships. Working closely with the leadership team, this senior role will actively participate in, and support business development activities that optimise our profile and growth prospects in the local region, and support capability building across our teams.

The Branch Manager is a key leadership position providing high level oversight of branch operations and supporting the Team Leader to deliver effective and efficient member services.

About You

- Demonstrated commitment to GMCU's values of Integrity, Responsible, Progressive and Excellence
- Excellent leadership skills with the ability to drive individual and team development including employee engagement, mentoring, coaching, capability uplift and continuous improvement
- Demonstrated commitment to the delivery of efficient high quality member services.
- Proven and proactive track record of business development and portfolio growth with established quality referral sources and networks
- Strong relationship management skills – stakeholders, members and local community
- Ability to work independently to manage own portfolio, achieve defined objectives and prioritise workload as required
- High level interpersonal, verbal and written communication skills
- Demonstrated ability to exercise initiative, judgement and discretion
- Advanced computer literacy
- Ability to promote and follow compliance, risk and regulatory policies and guidelines
- A flexible approach to hours of duty
- Existing ASIC Tier 2 Certificate or willing to work towards completion
- Current Victorian drivers' licence
- The ability to successfully meet GMCU's pre-employment screening requirements

For further information, please contact Justin Bice – Chief Sales & Services Officer on 0427 909 061

There is no closing date. Applications will be reviewed as they are received.

Applications **must** include a cover letter addressing the Key Selection Criteria (as outlined in the “About You”) and a current resume and are to be emailed to recruitment@gmcu.com.au