



Employment Opportunity

GMCU is a regional member-owned credit union based in the Goulburn Valley, with its main office located in Shepparton, Victoria. GMCU is for purpose. We are here to make life better for our members and communities that aims to “Unleash Your Possible” and helping them realise their dreams. We are here to serve them, to genuinely get to know them and seek to support them with financial services and products that meet their needs.

LENDER – Shepparton Branch

The Lender is responsible for providing efficient, professional and confidential lending services direct to members, supporting the GMCU network in the delivery of residential, personal and business lending, whilst ensuring members and potential members are provided with a friendly, comprehensive, and professional service and that services are provided in line with the relevant regulatory requirements.

About the role:

- Proactively build strong relationships both internally and externally, including engagement within the local community, playing a key role in contributing to GMCU’s growth.
- Provide friendly, responsive, and well-informed service to members, potential borrowers, the community and third-party originators, in particular as it relates to the provision of lending products.
- Develop and implement localised plans to drive growth within the GMCU footprint.
- Identify opportunities for deepening member and community relationships and referring business opportunities.
- Promote banking and insurance products and services to members and potential members in line with GMCU’s purpose and that meet member’s needs.

About you:

- Demonstrated commitment to GMCU’s Values of Integrity, Responsible, Progressive and Excellence.
- Certificate IV in Finance and/or Broker Management.
- Well-developed business lending and credit analysis skills and the ability to deliver needs-based financial solutions.
- Previous experience with insurance products (General and CCI) together with a working knowledge of related regulations, legislation and licences.
- Demonstrated problem-solving skills, including the ability to exercise initiative, judgement and discretion.
- Excellent interpersonal and communication skills, including the ability to liaise with a range of stakeholders.
- Strong relationship management skills – stakeholders, members and local community
- The ability to successfully meet GMCU’s pre-employment screening requirements.
- Current Victorian Drivers License.

For further information, please contact Julie Hutchins – Branch Manager on 0438 058 255.

Applications close 10 June 2024

Applications must include a cover letter addressing the Key Selection Criteria (as outlined above) and a current resume and are to be emailed to recruitment@gmcu.com.au